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Lafayette Rotary Hosts Russian Realtors

Submitted by Bob Shusta



Lamorinda Realtor Elena Hood speaks to the Russian delegation Photo provided

As part of its international service project, members of the Lafayette Rotary Club recently hosted Russian realtors during their educational visit to the Bay Area. Local firms Coldwell Banker and J. Rockcliff offered seminars for the visiting Russians.

"The average age of a real estate agent in Russian now is 29 and Russians are just getting used to buying and selling property over the last 20 years. We are happy to be in the United States to learn how to do real estate and how it works, and we are very appreciative for being here," said Ilya Slotnikov, who managed the trip for the 11 realtors.

Elena Hood of Coldwell Banker in Orinda, a Russian-born American citizen, explained home-buying in the USA and how to market a real estate business.

In addition to the business seminars the delegation toured the Bay Area.

As a sign of their appreciation, the visitors donated \$700 to the Rotary Club which will be used to support local projects.

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