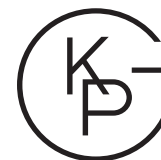


JUST SOLD

126 Castle Court, Burton Valley Lafayette
List Price \$1,698,000 | Sold for \$1,948,000



Kurt Piper Group



Lamorinda Home Prices Skyrocket

Home prices in the suburbs have escalated to new levels. We are seeing over bids from **10% to 17%** in all cities and all price ranges throughout the East Bay.

There is a new phenomenon in our Lamorinda real estate market. Pricing strategy is fast becoming identical to **Oakland, Berkeley and Piedmont**. These communities have historically listed homes 10% under market value in order to generate multiple offers and significant over bids. Now it's happening in Lamorinda.

The **Kurt Piper Group** has applied these pricing strategies coupled with smart, pre-sale improvements that have resulted in **\$250,000-\$300,000** over bids for our sellers.

Contact us for sound advice and a plan to maximize your homes value.



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