

# TERRI BATES WALKER

REAL ESTATE

## Putting People First

*"When my wife was preparing to sell her parents' home, we enlisted the services of Terri Walker. Terri, being a former real estate lawyer, possessed **a level of expertise above and beyond most other realtors.** She guided us through the pitfalls of selling an older, poorly maintained house; she kept us updated on every step in a timely fashion and **sold the house surprisingly quickly and well above the asking price.** But besides her professionalism, what struck us most was that **Terri understands that she is not just selling a house, she is selling a home.** Selling a home is not merely transactional; there is a whole personal history that is every bit a part of that home as the structure itself. Terri's understanding and reassurances alleviated my mother in law's fears and reservations, smoothing what could have been a much more difficult transition. Thank you Terri."*

**Kenny Murakami**  
Owner Moraga Garden Center



**Terri Bates Walker**  
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