



Lamorinda Home Sales

... read on Page D2

Digging Deep with Goddess Gardener, Cynthia Brian A green-themed New Year!



Roses continue to bloom through the winter. By Cynthia Brian Photos Cynthia Brian

"In seed time learn, in harvest teach, in winter enjoy." – William Blake

The rainy days and nights have been a welcome respite to our dry, drought-driven California. What a delight to witness hills of green and listen to the rushing waters in our creeks. In the past few weeks, seeds and weeds have germinated providing a lush look to every landscape. Green is the color of life, renewal, and most of all, nature. How fortunate we are to behold green spaces and places as the new year kicks off.

After the recent atmospheric river, I went to check on the Brussels sprouts and sugar snap peas previously planted. To my surprise and delight, the gravel path was covered with sprouted arugula and nasturtium, a most delicious unplanned encounter. The seeds must have blown in from the vegetable garden bestowing a ready-made salad corridor. In another area, chamomile has covered the ground like a lavish lime carpet. Weeds, appearing as ground covers have made their appearance as well. The common cutleaf geranium, a wild weed also known as cut-leaved cranesbill, blankets my hillside. It is beautiful at this stage of its prostrate growth; however, it will prevent other plants from developing. By spring, it will sport tiny pink florets. The recommendation is to control its spread early as each plant will produce 150 seeds or more that will remain viable for five to 10 years! I have work to do.

In winter, wisteria is a tangle of bare branches. My purple wisteria has twined its way into my flowering pear which makes for an artistic tableau with the pear blossoms peeking out from the brambles. Fresh leaves have emerged on the loquat tree and the magnolia leaves are a shining brilliant green. Society garlic, bergenia, narcissus, and roses offer additional color to the emerald landscape. Naked lady bulbs have sprouted their gorgeous green leaves which are commonly mistaken for agapanthus fronds. I write about Naked ladies often as they are a foundation of my late summer garden with their long naked necks and pretty, pink faces. This week I've been shooting photos of their green leaves which enhance the beauty of barren earth.

My garden has entered the new year in decent enough shape that I will be able to enjoy the winter. If you haven't gardened before, 2022 will be the time to personalize and customize your outdoor experience to reduce stress, smell the roses, and eat what you grow.

> ... continued on Page D9



Shiny emerging leaves of the magnolia tree, a pollinator magnet.

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Lamorinda home sales recorded

City	Last reported	Lowest amount	Highest amount
LAFAYETTE	16	\$900,000	\$4,795,000
MORAGA	10	\$620,000	\$2,550,000
ORINDA	14	\$488,000	\$4,400,000

Home sales are compiled by Cal REsource, an Oakland real estate information company. Sale prices are computed from the county transfer tax information shown on the deeds that record at close of escrow and are published five to eight weeks after such recording. This information is obtained from public county records and is provided to us by California REsource. Neither Cal REsource nor this publication are liable for errors or omissions.

LAFAYETTE

1132 Bacon Way, \$1,225,000, 3 Bdrms, 1366 SqFt, 1954 YrBlt, 11-15-21, Previous Sale: \$1,215,000, 07-14-21

3490 Black Hawk Road, \$2,750,000, 4 Bdrms, 2284 SqFt, 1960 YrBlt, 11-19-21 663 Byrdee Way, \$1,150,000, 3 Bdrms, 2122 SqFt, 1968 YrBlt, 11-15-21 901 Carol Lane, \$2,700,000, 5 Bdrms, 3085 SqFt, 1966 YrBlt, 11-19-21, Previous Sale: \$1,005,000, 06-13-00

4107 Coralee Lane, \$1,460,000, 4 Bdrms, 2900 SqFt, 1974 YrBlt, 11-19-21 1099 Country Club Drive, \$900,000, 4 Bdrms, 1555 SqFt, 1963 YrBlt, 11-22-21 1656 Foothill Park Circle, \$1,425,000, 4 Bdrms, 2704 SqFt, 1958 YrBlt, 11-23-21 3238 Gloria Terrace, \$4,060,000, 4 Bdrms, 4612 SqFt, 2019 YrBlt, 11-23-21, Previous Sale: \$650,000, 02-14-18

- 4125 Los Arabis Drive, \$4,795,000, 4 Bdrms, 3934 SqFt, 1972 YrBlt, 11-19-21, Previous Sale: \$4,200,000, 01-25-18
- 3279 Mt Diablo Court #12, \$1,137,500, 3 Bdrms, 2420 SqFt, 1987 YrBlt, 11-15-21, Previous Sale: \$710,000, 05-08-07
- 1008 Regio Court, \$1,585,000, 2 Bdrms, 2010 SqFt, 1962 YrBlt, 11-18-21, Previous Sale: \$255,000, 06-01-87
- 19 Springhill Lane, \$2,750,000, 4 Bdrms, 2797 SqFt, 1947 YrBlt, 11-24-21, Previous Sale: \$1,325,000, 07-06-10
- 3385 St Marys Road, \$2,107,000, 3 Bdrms, 2258 SqFt, 1948 YrBlt, 11-17-21, Previous Sale: \$1,152,500, 12-20-13
- 3660 West Road, \$1,650,000, 3 Bdrms, 1225 SqFt, 1958 YrBlt, 11-19-21, Previous Sale: \$1,350,000, 08-04-20
- 22 White Oak Drive, \$2,271,000, 6 Bdrms, 2572 SqFt, 1930 YrBlt, 11-15-21 1000 Willow Drive, \$2,730,000, 4 Bdrms, 2731 SqFt, 1947 YrBlt, 11-19-21,
 - Previous Sale: \$1,377,500, 07-16-15

MORAGA

- 1984 Ascot Drive #B, \$620,000, 2 Bdrms, 1233 SqFt, 1970 YrBlt, 11-22-21, Previous Sale: \$420,500, 03-21-14
- 827 Augusta Drive, \$1,025,000, 3 Bdrms, 1749 SqFt, 1978 YrBlt, 11-23-21, Previous Sale: \$100,000, 02-01-89
- 1844 Camino Pablo, \$1,650,000, 4 Bdrms, 2180 SqFt, 1965 YrBlt, 11-19-21, Previous Sale: \$825,000, 05-14-12

89 Greenfield Drive, \$1,258,000, 5 Bdrms, 2598 SqFt, 1969 YrBlt, 11-24-21 101 Hazelwood Place, \$1,300,000, 3 Bdrms, 1782 SqFt, 1968 YrBlt, 11-22-21 6 Merrill Drive, \$2,550,000, 4 Bdrms, 3056 SqFt, 1985 YrBlt, 11-15-21, Previous Sale: \$499,000, 11-01-87

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The best New Year's resolution ever



Lasting change comes from making slow and steady changes in your daily habits.

By Jennifer Raftis

I have found the secret to making the best New Year's resolution ever. Here it is: Do not ever make another New Year's resolution!

Why, you ask? Because lasting change rarely happens overnight – despite our dramatic proclamations (New Year's resolutions) that we are going to change right now. Rather than New Year's resolutions, I suggest New Year's reflections. Start by giving some thought to your core values and beliefs. Are you living a life that you are proud of? Each and every one of us only gets this one life. Is the way you are living it aligned with who you are and where you want to go? They say that hindsight is 20/20 and I find that to be true. As I look to the new year, I find it important to reflect on the previous year – what worked and what didn't, did my actions align with my values, what could I have done better?

What would you like to change in the new year?

As a professional organizer, I follow the rules of Project Management theory and the last rule is to write down lessons learned after completing a job. Even if the job appears to be perfect, there is always something that could be learned from the experience. You can apply this rule to the end of a year, too.

Look back and reflect on 2021. What did you learn? Think about how you can improve on your actions, so they match your values and what you would like to change in the new year. Use this insight to create your goals for 2022. When you set goals for yourself, it helps to break them down into smaller steps. I suggest to my clients that they create SMART (Specific, Measurable, Attainable, Relevant, Time-based) goals. By setting objectives and designing a clear roadmap for how you will reach your target, you can determine the time and energy it will take to make progress. Remember the story of the tortoise and the hare? Lasting change comes from making slow and steady changes in your daily habits.

Here is a quick overview of how to create a SMART goal: Specific – be clear and specific; Measurable – if it's not measurable, how do you know you have attained it? (Instead of saying, "I want to improve my golf skills" your measurable goal might be, "I want to improve my handicap from 15 to a 12"); Achievable – can your goal be reasonably accomplished within a certain timeframe that will keep you motivated and focused? (Decide how much time and energy it will take to achieve this

goal. Do you want to invest a lot or a little?); Relevant – does this goal contribute to your overall core values or needs; and Time-based – the goal should have an end date. When do you realistically want this goal achieved?

Design a roadmap for how you will achieve your goals. An example would be the classic "I want to lose 15 pounds." If I make this a SMART goal it would look like this: You want to lose 15 pounds; you will know when this goal is achieved because you will have lost 15 pounds; this is a goal that you can achieve (if you said you wanted to lose 15 pounds by tomorrow, that wouldn't be attainable); this goal meets with my core values ... taking care of my health; and, finally, you have set the deadline to lose 15 pounds by Aug. 1.

A well thought out and planned goal is achieved over time by changes in your frame of mind and daily habits, not by a declaration made on New Year's Eve.

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- COMPASS











Cheers to a New Year!



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OUR HOMES



Kyle Davis

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MORAGA ... continued

MORAGA continued
1223 Rimer Drive, \$2,160,000, 4 Bdrms, 2290 SqFt, 1966 YrBlt, 11-16-21, Previous Sale: \$1,385,000, 11-16-15
34 San Pablo Court, \$2,255,000, 4 Bdrms, 2530 SqFt, 1974 YrBlt, 11-24-21
34 Sanders Ranch Road, \$2,315,000, 4 Bdrms, 2581 SqFt, 1985 YrBlt, 11-23-21,
Previous Sale: \$1,510,000, 09-01-17
17 Waterloo Place, \$1,840,000, 4 Bdrms, 2791 SqFt, 1971 YrBlt, 11-18-21
ORINDA
73 Brookwood Road #43, \$488,000, 1 Bdrms, 673 SqFt, 1962 YrBlt, 11-18-21 22 Camino Sobrante, \$2,000,000, 4 Bdrms, 3351 SqFt, 1938 YrBlt, 11-22-21, Previous Sale: \$1,350,000, 04-14-15
19 El Pulgar, \$1,425,000, 5 Bdrms, 1978 SqFt, 1950 YrBlt, 11-15-21
15 Gardiner Court, \$4,400,000, 5 Bdrms, 4510 SqFt, 2000 YrBlt, 11-19-21,
Previous Sale: \$2,675,000, 03-06-15
130 La Espiral, \$1,200,000, 4 Bdrms, 2559 SqFt, 1970 YrBlt, 11-17-21
18 La Noria, \$1,500,000, 3 Bdrms, 2338 SqFt, 1964 YrBlt, 11-16-21
29 La Vuelta, \$2,250,000, 5 Bdrms, 3655 SqFt, 1958 YrBlt, 11-17-21,
Previous Sale: \$1,425,000, 03-12-14
3 Owl Hill Court, \$1,935,000, 3 Bdrms, 1519 SqFt, 1956 YrBlt, 11-18-21,
Previous Sale: \$1,328,000, 04-24-18
9 Patricia Road, \$1,525,000, 3 Bdrms, 1936 SqFt, 1999 YrBlt, 11-23-21,
Previous Sale: \$850,000, 05-20-13
21 Scenic Drive, \$1,900,000, 3 Bdrms, 2004 SqFt, 1954 YrBlt, 11-19-21
4 Southwood Court, \$1,394,500, 3 Bdrms, 1573 SqFt, 1938 YrBlt, 11-16-21,
Previous Sale: \$640,000, 09-01-09
9 Stanton Court, \$1,550,000, 3 Bdrms, 1601 SqFt, 1959 YrBlt, 11-23-21,
Previous Sale: \$916,000, 11-02-04
26 Tappan Lane, \$2,900,000, 5 Bdrms, 3693 SqFt, 1957 YrBlt, 11-18-21,
Previous Sale: \$475,000, 03-01-91
9 Valley View Road, \$3,010,000, 4 Bdrms, 4268 SqFt, 2008 YrBlt, 11-23-21,

view Roau, \$3,010,000, 4 buillis, 4200 Syrt, 2008 11bit, 11 Previous Sale: \$2,250,000, 10-30-17



THANK YOU

To all the wonderful clients I worked with in 2021: Wishing you a joyous new year.

In 2021, Ann represented buyers and sellers in more than \$50 million in transactions, surpassing her record sales total for 2020. One of her 2021 transactions, representing the seller of a Happy Valley property in Lafayette, produced the highest price of any Lafayette sale ever reported on the Multiple Listing Service. Ann has become the largest sales producer in the Golden Gate Sotheby's Lafayette Office.

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The best New Year's resolution ever



What would you like to change in the new year?

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I work with many clients on goal setting, and I always have them start with mentally preparing for the change in habits ahead of time. After they define their SMART goal, we begin. For example, I have a client who valued calmness and found that some of the disorganization in her home was frustrating her. We decided to start with her closet. Her SMART goal looked like this: I will only have clothes in my closet that will fit me now; I will know this goal has been achieved when I have discarded/donated items that no longer fit me so I can easily get dressed in the morning with confidence; I will set a time to work on this project for one hour each week; having a clean organized closet will streamline my morning routine (and my mornings will be less chaotic); and I will complete this project by March 30.

Another example would be the classic "I want to park my car in the garage." If I make this a SMART goal it would look like this: I will make room in my garage for my car; you will know when this goal is achieved because you will be able to park your car in the garage; I estimate this will take 30 hours and I have scheduled 2-hour blocks on 15 Saturday mornings; this goal meets with my core values ... taking care of my car and belongings; and I will have this project completed by June 1.

So, I encourage you to do the following: 1) Look back at 2021 and reflect on what worked and what didn't; 2) Define your core values and write them down; 3) Create SMART goals for 2022; 4) Place your SMART goals and core values where you can see them every day.

I challenge you to make some SMART goals this year and would love to hear your success stories. Please email me your goals to jennifer@effciencymattersllc.com and the first five people will get a prize from me! Remember, live your life as if it's the only one you have ... because it's the only one you have.

Happy New Year and Happy Organizing!!

Professional Organizer, Jennifer Raftis, CPO® founded Efficiency Matters, LLC to help you with all of your organizing needs for your home and business. She is a Certified Professional Organizer and an active boar**d** member with NAPO, National Association of Productivity and Organizing Professionals. She is also an independent representative for The Container Store and has expertise in designing closets, garages, pantries,

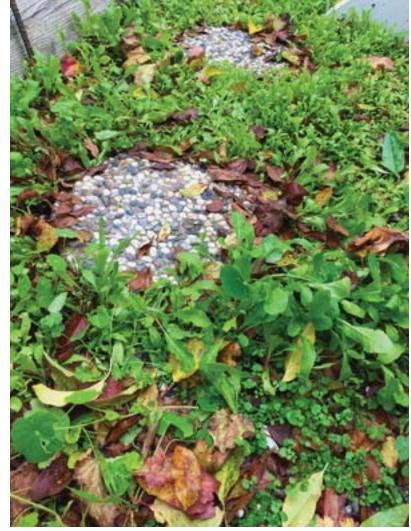


playrooms and more. In addition, she is a Corporate Organizing and Productivity Consultant and has worked with Fortune 500 companies across the U.S. Another large part of her business is move management especially working with seniors who are downsizing. She and her husband have lived in Moraga for 30 years, raising 3 kids and working countless volunteer hours with many local non-profit organizations and schools. Jennifer@efficiencymattersllc.com, 925-698-3756 www.efficiencymattersllc.com

Digging Deep with Goddess Gardener, Cynthia Brian A green themed New Year!



The purple florets of society garlic add purple to the greenscape.



A former gravel path boasts a salad of wild arugula and nasturtium.

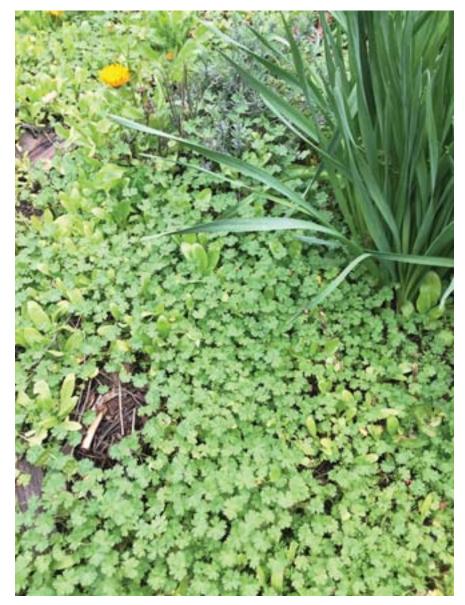
Photos Cynthia Brian

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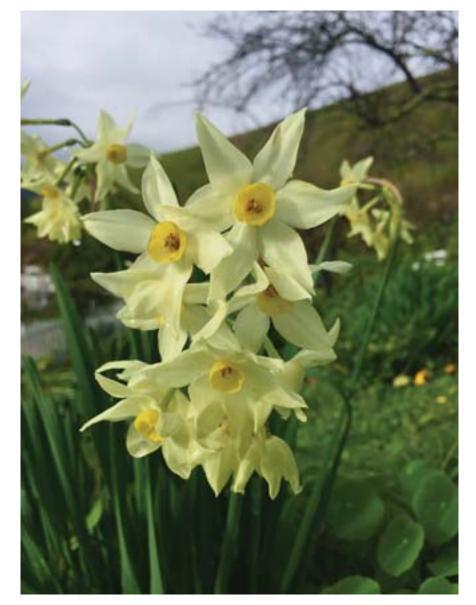
The Center for Disease Control and Prevention released a survey that found 42% of Americans experienced anxiety or depression in 2021 compared to just 11% prepandemic. Growing, giving, and receiving flowers, herbs, vegetables and fruits trigger the feel-good hormones that heal. Most seeds that are being sold this year will be for edibles as more and more people realize that growing what we want to consume is easy, nutritious, and better for the planet. The Garden Media Group reported that in 2021, 18.3 million people took up gardening, with interest levels equal between men and women. Eighty percent of the younger generation consider gardening a worthwhile and "cool" endeavor as the concern with climate change, plant and wildlife extinction, and food equity escalates. People with children are especially interested in growing organic and natural foods. Purchasing growyour-own kits that include the container, seeds, plants, fertilizer, and supports as well as raised beds are expected to be in high de-

mand. Adding native plants to increase biodiversity and forage for the birds and wildlife will also be a critical ingredient. The National Wildlife Federation launched a Guide for Wildlife collection of keystone native plants that will attract insects that will feed 95% of backyard bird species. Getting to know our neighborhood birds has already become a popular pastime.

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The weed, common cutleaf wild geranium must be pulled as soon as possible.



925-377-0977

Narcissus are blooming with wafting fragrance. Photos Cynthia Brian

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Make sure to provide forage for them as you enjoy their symphonic tunes. (See my article, "A Berry, Merry Christmas...Mostly for the Birds" www.lamorindaweekly.com/archive/issue1522/Digging-Deep-with-Goddess-Gardener-Cynthia-Brian-A-berry-merry-Christmas-mostly-for-the-birds.html)

You don't need a large landscape to have a garden. You can buy planter boxes or containers that will fit on your porch, balcony, patio, or even a windowsill. Start planning a mixture of flowers, ornamentals, and edibles. Many flowers are both beautiful and edible including violets, nasturtium, pansies, tulip petals, daylilies, bee balm, calendula, roses, hostas, and herb flowers. By making 2022 the year to embrace organic methods, adding more plants to our dining menus, and composting the leftovers, we can each do our part to reduce our carbon footprint.

As you write your goals and resolutions for 2022, I encourage you to keep a green journal and add gardening to the top of your list. You will be rewarded with a more peaceful mind, a soulful spirit, a kinder heart, and a body that is nourished. Cultivate a theme of green and together we will dig deeper to sustain and nurture our environment for ourselves and future generations.

In winter, enjoy!

Happy Gardening. Happy Growing. Happy Green New Year!



Cynthia Brian toasts all gardeners in the New Year!

Cynthia Brian, The Goddess Gardener, is available for hire to help you prepare for your winter garden. Raised in the vineyards of Napa County, Cynthia is a New York Times best-selling author, actor, radio personality, speaker, media and writing coach as well as the Founder and Executive Director of Be the Star You Are!® 501 c3. Tune into Cynthia's StarStyle® Radio Broadcast at www.StarStyleRadio.com.

Buy copies of her books, including, Chicken Soup for the Gardener's Soul, Growing with the Goddess Gardener, and Be the Star You Are! www.cynthiabrian.com/online-store. Receive a FREE inspirational music DVD and special savings.

Hire Cynthia for writing projects, garden consults, and inspirational lectures. Cynthia@GoddessGardener.com www.GoddessGardener.com



Pear blossoms peek through a tangle of barren wisteria branches.



New green growth on the loquat tree.





Dexter Honens II, Angie Traxinger, Meara Dunsmore, Claudia Gohler, John Nash, Linda Friedman, Altie Schmitt, Clark Thompson, Ignacio Vega, Amy Rose Smith, Hillary Murphy, Ann Sharf, Ann Ward, Joan Evans, Patricia Battersby, Lynda Snell, Linda Ehrich, Margaret Zucker, April Matthews. *Not Pictured:* Ashley Battersby, Shannon Conner, Karen Murphy, Judy Schoenrock, Molly Smith, Jeff Snell



Total sales '21. Up 40% over YTD '20.







It's Village. Of course.

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